

Press release April 2015

TCA Thomann Distribution AG located in Muri, Switzerland and German software security specialist digitronic computersysteme gmbh signed a distribution agreement.

By Peter Liebing

Muri - Chemnitz, 15. April 2015: digitronic[®], a German software manufacturer, has entered in a partnership with TCA Thomann Distribution AG regarding distribution of the encryption software HiCrypt™. The aim is to achieve a faster market penetration by using additional sales activities. TCA Thomann, with headquarters in Muri, is operating successfully for more than 25 years in IT and distribution.

Data protection and respect for privacy have and had always been high priority and are mandatory both in the Swiss and in the European legislation.

Aim of the cooperation is to expand the Swiss market jointly and to ensure competent advice and local support for Swiss customers, given the rising demand in terms of security and protection of confidential data in companies.

Companies can now save their sensible data without security concerns at service providers and cloud providers thanks to HiCrypt™ - even abroad. Network drives on their own servers can simultaneously be used as a reliable data safe. The particular: only the owner of the data and explicitly authorized users can view and edit these through duplicate keys - neither administrators, providers nor security authorities have access to the content stored. HiCrypt™ achieves this security through sophisticated encryption, which takes place in the background via a cryptography client.

"HiCrypt™ has convinced us after extensive testing not only practically in its application, but also conceptually", says Maik Thomann, Managing Director of TCA Thomann Distribution AG. "We will further expand our product range with this agreed co-operation through another manufacturer, who can assure our global partners and customers with a "no backdoor guarantee" in all of its products and solutions."

"We are pleased to welcome a new distributor, TCA, with solid expertise in IT security and partner distribution", says Matthias Kirchhoff, Managing Director of digitronic[®].

"We are responding with this partnership to the increasing demand for HiCrypt™ in the Swiss market, in order to increase product sales, but also to ensure the



Maik Thomann
Member of Management

constant care of new customers", said Peter Liebing, Sales and Marketing Director of digitronic®.

About TCA Thomann

TCA Thomann located in Muri is operating for more than 25 years in IT and distribution. The company manages and protects successfully since its foundation over 700 partners and customers from all industries. Many years of experience in the field of IT security and partner distribution is characterized by the values simplicity, sustainability and integrity. TCA focuses exclusively on the partner distribution in the areas of IT security solutions and secure infrastructure. TCA selects only manufacturers from Switzerland and from Germany, who can assure its global partners and customers a "no backdoor guarantee" in all of its products and solutions.

About digitronic®

digitronic® computersysteme gmbh is a German manufacturer, founded 1990 in Chemnitz and develops software and systems for communication and IT security for federal ministries, key accounts and small and medium-sized companies. Digitronic® is the regional office in the Federal Association for Information Technology e. V. TeleTrusT and carries the seal "ITSMIG e.V. (IT Security Made in Germany)".

The business segments are: Confidentiality (software for the preventive protection of sensitive data) – Communication (developing and operating secure forms of communication for the police, disaster prevention, and industry by using UMS 7.x) – Security (simple, auditable RFID solutions via a secure logon) – Consulting (independent expertise resulting in appropriate solutions for clients).

Contact:

digitronic® computersysteme gmbh
Peter Liebing
Oberfroehnaer Str. 62
09117 Chemnitz
Telephone: 0371 81539 – 0
Fax: 0371 81539 – 900
E-Mail: marketing@digitronic.net
Internet: www.digitronic.net, www.hicrypt.com

TCA Thomann Distribution AG
Maik Thomann
Pilatusstrasse 26
5630 Muri AG
Switzerland
Telephone: +41-56-675 40 50
E-Mail: info@tca-distribution.ch
Internet: www.tca-distribution.ch

